CONSOLIDATED BALANCE SHEET

## Quarter 4/2008

| Assetts | Unit: VND |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Code | EXP. | Ending Balance | Beginning Balance |
| A- CURRENT ASSETS | 100 |  | 314,415,307,394 | 257,956,671,977 |
| I- Cash and cash equivalents | 110 |  | 13,384,087,807 | 6,372,710,709 |
| 1. Cash | 111 | V. 01 | 13,384,087,807 | 6,372,710,709 |
| 2. Cash equivalents | 112 |  |  |  |
| II- Short-term financial investments | 120 | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III- Receivables | 130 |  | 162,392,193,217 | 153,588,320,279 |
| 1. Trade accounts receivable | 131 |  | 138,893,508,822 | 130,484,176,872 |
| 2. Advances to supplier | 132 |  | 21,025,749,541 | 22,530,524,080 |
| 3. Short-term internal receivables | 133 |  | - | - |
| 4. Receivable in accordance with contracts in progress (TK 337 ) | 134 |  | - | - |
| 5. Other receivables | 135 | V. 03 | 6,963,821,542 | 5,064,506,015 |
| 6. Provision for short-term bad receivables | 139 |  | (4,490,886,688) | (4,490,886,688) |
| IV- Inventories | 140 |  | 123,992,418,222 | 91,569,421,167 |
| 1. Inventories | 141 | V. 04 | 125,200,866,963 | 93,302,991,115 |
| 2. Provision for devaluation of inventories | 149 |  | $(1,208,448,741)$ | $(1,733,569,948)$ |
| V-Other current assets | 150 |  | 14,646,608,148 | 6,426,219,822 |
| 1. Short-term prepaid expenses | 151 |  | 631,167,908 | 625,935,880 |
| 2. VAT deductible | 152 |  | 3,315,094,448 | 904,263,808 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 381,437,315 | 233,872,378 |
| 4. Other current assets | 158 |  | 10,318,908,477 | 4,662,147,756 |
| B -LONG-TERM ASSETS | 200 |  | 229,155,909,776 | 141,660,416,364 |
| I- Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable | 219 |  |  |  |
| II- Fixed assets | 220 |  | 228,220,216,615 | 140,625,750,364 |
| 1. Tangible fixed assets | 221 | V. 08 | 206,348,980,994 | 124,991,172,168 |

- Historical cost
- Accumulated depreciation


## 2. Finance leases fixed assets

- Historical cost
- Accumulated depreciation


## 3. Intangible fixed assets

- Historical cost
- Accumulated depreciation

4. Construction in progress expenses

## III- Property Investment

> - Historical cost

- Accumulated depreciation


## IV- Long-term financial investments

1. Investment in subsidiary company
2. Investment in joint venture
3. Other long-term investments
4. Provision for devaluation of long-term security investment

## V- Other long-term assets

1. Long-term prepaid expenses
2. Deferred income tax assets
3. Others

TOTAL ASSETS

| 222 |  | $328,011,023,366$ | $233,584,290,898$ |
| ---: | :--- | ---: | ---: |
| 223 |  | $(121,662,042,372)$ | $(108,593,118,730)$ |
| 224 | V.09 |  |  |
| 225 |  |  |  |
| 226 |  |  | $\mathbf{1 0 , 7 6 6 , 6 1 6 , 3 2 7}$ |
| 227 | V.10 | $\mathbf{1 0 , 7 6 6 , 6 1 6 , 3 2 7}$ |  |
| 228 |  | $10,766,616,327$ | $10,766,616,327$ |
| 229 |  |  |  |
| 230 | V.11 | $\mathbf{1 1 , 1 0 4 , 6 1 9 , 2 9 4}$ |  |
| $\mathbf{2 4 0}$ | $\mathbf{V . 1 2}$ |  |  |
| 241 |  |  |  |
| 242 |  |  |  |
| $\mathbf{2 5 0}$ |  |  |  |
| 251 |  |  | $\mathbf{1 , 0 3 4 , 6 6 6 , 0 0 0}$ |
| 252 |  |  | $1,034,666,000$ |
| 258 | V.13 |  |  |
| 259 |  |  | $\mathbf{3 9 9 , 6 1 7 , 0 8 8 , 3 4 1}$ |
| $\mathbf{2 6 0}$ |  | $\mathbf{9 3 5 , 6 9 3 , 1 6 1}$ |  |
| 261 | V.14 | $935,693,161$ |  |
| 262 | V.21 |  |  |
| 268 |  |  |  |
| $\mathbf{2 7 0}$ |  | $\mathbf{5 4 3 , 5 7 1 , 2 1 7 , 1 7 0}$ |  |


| CAPITAL SOURCE | Code | EXP. | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A- LIABILITIES | 300 |  | 265,635,931,474 | 159,662,713,080 |
| I- Current liabilities | 310 |  | 157,589,666,420 | 123,645,238,409 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 79,690,848,544 | 4,329,574,474 |
| 2. Trade accounts payable | 312 |  | 44,114,644,026 | 61,044,417,955 |
| 3. Advances from customers | 313 |  | 4,478,912,943 | 1,050,326,160 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 7,243,473,982 | 5,541,065,248 |
| 5. Payable to employees | 315 |  | 111,986,227 | 78,549,612 |
| 6. Payable expenses | 316 | V. 17 | 4,353,384,946 | 12,860,209,391 |
| 7. Accounts payable-Affiliate | 317 |  | - | - |
| 8. Payable in accordance with contracts in progress | 318 |  | - | - |
| 9. Other short-term payables | 319 | V. 18 | 17,596,415,752 | 38,741,095,569 |
| 10. Provision for current liabilities | 320 |  | - |  |
| II- Long-term liabilities | 330 |  | 108,046,265,054 | 36,017,474,671 |
| 1. Long-term accounts payable-Trade | 331 |  |  |  |
| 2. Long-term accounts payable-Affiliate | 332 | V. 19 |  |  |

## 3. Other long-term payables

4. Long-term borrowing and debts
5. Deferred income tax
6. Provision for unemployment benefit
7. Provision for long-term liabilities

## B - OWNER'S EQUITY

## I- Capital sources and funds

1. Paid-in capital
2. Capital surplus
3. Other capital of owner
4. Treasury stock
5. Assets revaluation difference
6. Foreign exchange difference
7. Investment and development funds
8. Financial reserve fund
9. Other fund belong to owner's equity
10. Retained after-tax profit
11. Capital for construction work

## II- Budget sources

1. Bonus and welfare funds
2. Budgets
3. Budget for fixed asset
C. Minority interest

TOTAL RESOURCES

| 333 |  |  |  |
| ---: | ---: | ---: | ---: |
| 334 | V .20 | $107,742,325,053$ | $35,835,779,708$ |
| 335 | V .21 |  |  |
| 336 |  | $303,940,001$ | $181,694,963$ |
| 337 |  |  |  |
| $\mathbf{4 0 0}$ |  | $\mathbf{2 7 7 , 8 4 8 , 3 7 6 , 5 4 0}$ | $\mathbf{2 3 9 , 6 6 4 , 3 5 5 , 1 0 7}$ |
| $\mathbf{4 1 0}$ | $\mathbf{V . 2 2}$ | $\mathbf{2 7 4 , 5 9 2 , 4 4 0 , 0 7 3}$ | $\mathbf{2 3 9 , 2 4 8 , 4 2 0 , 1 2 8}$ |
| 411 |  | $97,193,080,000$ | $81,000,000,000$ |
| 412 |  | $110,556,760,000$ | $110,556,760,000$ |
| 413 |  | - | - |
| 414 |  | $(242,200,000)$ | - |
| 415 |  |  | - |
| 416 |  | $(123,790,211)$ | $70,461,187$ |
| 417 |  | $10,147,314,777$ | $2,005,826,441$ |
| 418 |  | $2,589,074,967$ | $553,702,883$ |
| 419 |  | $9,017,858,890$ | $9,017,858,890$ |
| 420 |  | $45,434,174,800$ | $36,023,643,877$ |
| 421 |  | $20,166,850$ | $20,166,850$ |
| $\mathbf{4 3 0}$ |  | $\mathbf{3 , 2 5 5 , 9 3 6 , 4 6 7}$ | $\mathbf{4 1 5 , 9 3 4 , 9 7 9}$ |
| 431 |  | $3,255,936,467$ | $415,934,979$ |
| 432 | V.23 |  |  |
| 433 |  |  |  |
| $\mathbf{4 3 9}$ |  | $\mathbf{8 6 , 9 0 9 , 1 5 6}$ | $\mathbf{2 9 0 , 0 2 0 , 1 5 4}$ |
| $\mathbf{4 4 0}$ |  | $\mathbf{5 4 3 , 5 7 1 , 2 1 7 , 1 7 0}$ | $\mathbf{3 9 9 , 6 1 7 , 0 8 8 , 3 4 1}$ |

## OFF BALANCE SHEET ITEMS

| Items | Code | EXP. | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Leasehold assets |  | 24 |  |  |
| 2. Materials and goods kept or processed for others |  |  |  |  |
| 3. Goods deposited by others |  |  |  |  |
| 4. Bad debts already treated |  |  |  |  |
| 5. Foreign currencies - USD |  |  |  |  |
| 6. Estimates for non-business and project expenditure |  |  |  |  |

CONSOLIDATED INCOME STATEMENT
Quarter $4 / 2008$
Unit: VND

| Items | Code | Note | Quarter 4 |  |  | Unit: VND |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Accumulation from beginning of the year to ending of this perious |  |
|  |  |  | Current year | Previous year | Year 2008 | Year 2007 |
| 1. Revenue of sales and services | 01 | VI25 | 99,729,236,176 | $\begin{array}{r} 163,736,121,550 \\ 4,726,531,584 \end{array}$ | 484,158,669,286 | 362,818,509,251 |
| 2. Deductions | 2 | VI26 | $\begin{array}{r} 4,463,189,387 \\ 95,266,046,789 \end{array}$ |  | 9,249,986,959 | 6,085,109,919 |
| 3. Net sales and services | 10 | VI27 |  | $\begin{array}{r} 4,726,531,584 \\ 159,009,589,966 \end{array}$ | 474,908,682,327 | 356,733,399,332 |
| 4. Cost of goods sold | 11 | VI28 | $\begin{aligned} & 95,266,046,789 \\ & 63,872,707,617 \end{aligned}$ | $120,967,744,770$ | 350,314,381,966 | 268,680,011,554 |
| 5. Gross profit | 20 |  | $31,393,339,172$ | 38,041,845,196 | 124,594,300,361 | 88,053,387,778 |
| 6. Financial Income | 21 | VI29 | 222,684,352 | 760,424,838 | 1,340,933,271 | 1,155,363,570 |
| 7. Financial Expenses | 22 | VI30 | $4,666,282,184$ | $4,139,248,737$ | 16,442,742,963 | 9,285,261,957 |
| - Include: Interest expense | 23 |  | $\begin{array}{r} 2,225,916,465 \\ 10,276,409,741 \end{array}$ | $4,013,818,415$ | 13,310,770,446 | 9,099,484,042 |
| 8. Selling Expenses | 24 |  |  | 11,870,535,418 | 36,776,960,425 | 19,753,354,659 |
| 9. General and Administrative Expenses | 25 |  | $\begin{array}{r} 10,276,409,741 \\ 3,481,411,175 \end{array}$ | $6,289,841,934$ | 16,041,252,374 | 14,103,205,634 |
| 10. Net operating profit | 30 |  | $13,191,920,424$ | $\begin{array}{r} 16,502,643,945 \\ 325.540 .245 \end{array}$ | 56,674,277,870 | 46,066,929,098 |
| 11. Other Income | 31 |  | $1,268,256,641$ |  | 2,063,057,074 | 1,048,109,595 |
| 12. Other Expenses | 32 |  | $185,632,903$ | $325,540,245$ $1,018,375,088$ | 1,936,049,376 | 1,814,601,293 |
| 13. Other profit | 40 |  | 1,082,623,738 | (692,834,843) | 127,007,698 | $(766,491,698)$ |
| 14. Profit before tax | 50 |  | $\begin{array}{r} 14,274,544,162 \\ 1,431,506,471 \end{array}$ | $\begin{array}{r} 15,809,809,102 \\ 1,836,046,467 \end{array}$ | 56,801,285,568 | 45,300,437,400 |
| 15. Current corporate income tax expenses | 51 | VI31 |  |  | 5,683,491,271 | 4,592,995,718 |
| 16. Deferred corporate income tax expenses | 52 |  | 1,431,506,471 | 1,836,046,467 |  |  |
| 17. Profit after tax | 60 |  | $\begin{array}{r} 12,843,037,691 \\ (37,004,912) \end{array}$ | 13,973,762,635 | 51,117,794,297 | 40,707,441,682 |
| 17.1 Minority interest | 61 |  |  | (7,039,773) | $(33,627,144)$ | $(65,671,700)$ |
| 17.2 Profit after tax of the parent company's shareholders | 62 |  | $\begin{array}{r} (37,004,912) \\ 12,880,042,603 \end{array}$ | 13,980,802,408 | 51,151,421,441 | 40,773,113,382 |
| 18. Earning per share | 70 |  | 1,325 | 1,726 | 5,263 | 5,034 |
|  |  |  |  |  |  |  |


| Quarter 4/2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Unit: VND |
| ITEMS | CODE | EXP. | YEAR 2008 | YEAR 2007 |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Cash received from sale or services and other revenue | 01 |  | 398,779,917,103 | 237,893,259,252 |
| Cash paid for supplier | 02 |  | $(108,125,084,673)$ | $(40,188,501,301)$ |
| Cash paid for employee | 03 |  | $(28,174,395,659)$ | $(21,292,501,568)$ |
| Cash paid for interest | 04 |  | $(21,977,594,891)$ | $(18,768,067,202)$ |
| Cash paid for corporate income tax | 05 |  | $(3,567,922,365)$ | $(1,088,334,372)$ |
| Other receivables | 06 |  | 9,035,450,503 | 5,427,073,242 |
| Other payables | 07 |  | $(64,133,297,122)$ | $(40,503,881,143)$ |
| Net cash provided by (used in) operating activities | 20 |  | 181,837,072,896 | 121,479,046,908 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Cash paid for purchase of capital assets and other long-term assets | 21 | 6,7,8,11 | $(5,513,663,574)$ | (12,760,169,699) |
| Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| Cash paid for joining capital in other companies | 25 |  |  |  |
| Withdrawal of capital in other companies | 26 |  |  |  |
| Cash received from interest, dividend and distributed profit | 27 |  |  |  |
| Net cash used in investing activities | 30 |  | (5,513,663,574) | $(12,760,169,699)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Cash received from issuing stock, other owners' equity | 31 | 21 |  | 135,263,876,602 |
| Cash paid to owners equity, repurchase issued stock | 32 | 21 | (20,284,532) |  |
| Cash received from long-term and short-term borrowings | 33 |  | 28,983,241,654 | 31,493,549,117 |
| Cash paid to principal debt | 34 |  | $(198,274,989,346)$ | (273,153,674,921) |
| Cash paid to financial lease debt | 35 |  |  |  |
| Dividend, profit paid for owners | 36 | 21 |  | (5,562,768,713) |
| Net cash (used in) provided by financing activities | 40 |  | (169,312,032,224) | (111,959,017,915) |
| Net cash during the period | 50 | 28 | 7,011,377,098 | (3,240,140,706) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | 28 | 6,372,710,709 | 9,612,851,415 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 | 29 | 13,384,087,807 | 6,372,710,709 |

